

# Burnaby North

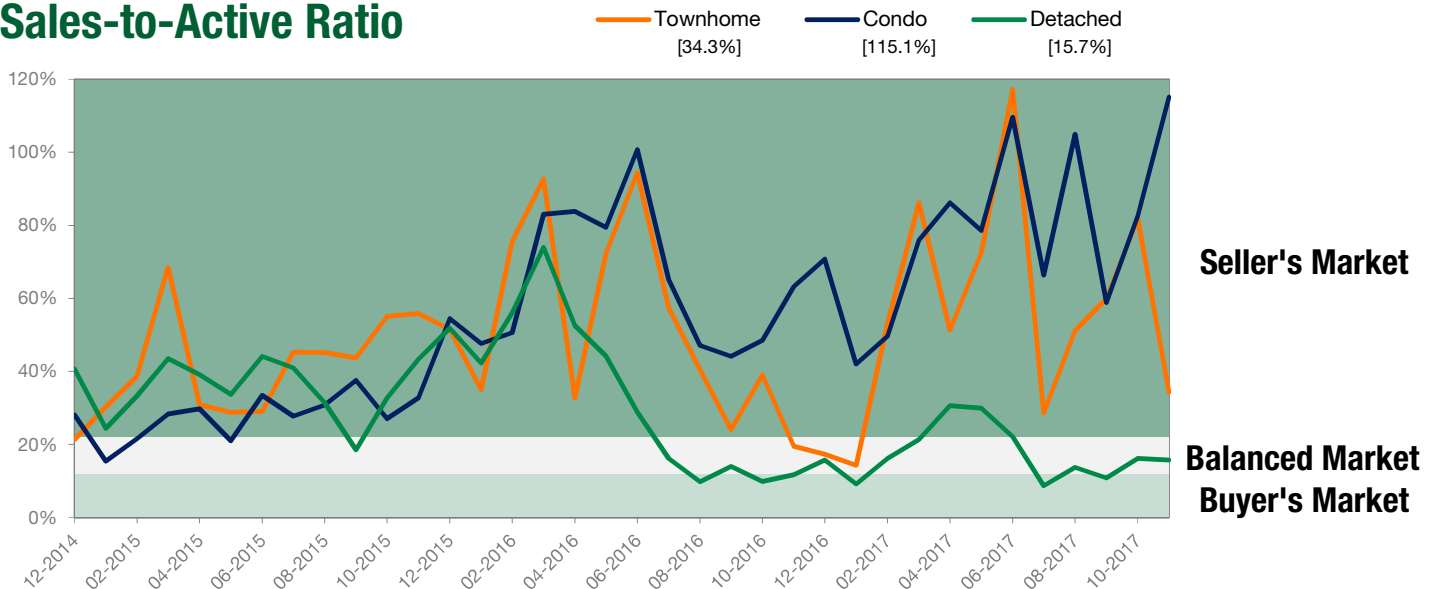
## November 2017

| Detached Properties      | November    |             |                 | October     |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2017        | 2016        | One-Year Change | 2017        | 2016        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 204         | 197         | + 3.6%          | 229         | 214         | + 7.0%          |
| Sales                    | 32          | 23          | + 39.1%         | 37          | 21          | + 76.2%         |
| Days on Market Average   | 35          | 32          | + 9.4%          | 34          | 35          | - 2.9%          |
| MLS® HPI Benchmark Price | \$1,564,300 | \$1,520,800 | + 2.9%          | \$1,577,700 | \$1,549,300 | + 1.8%          |

| Condos                   | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 86        | 144       | - 40.3%         | 109       | 167       | - 34.7%         |
| Sales                    | 99        | 91        | + 8.8%          | 90        | 81        | + 11.1%         |
| Days on Market Average   | 26        | 25        | + 4.0%          | 17        | 24        | - 29.2%         |
| MLS® HPI Benchmark Price | \$594,500 | \$471,500 | + 26.1%         | \$587,200 | \$463,300 | + 26.7%         |

| Townhomes                | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 35        | 36        | - 2.8%          | 33        | 41        | - 19.5%         |
| Sales                    | 12        | 7         | + 71.4%         | 27        | 16        | + 68.8%         |
| Days on Market Average   | 10        | 30        | - 66.7%         | 19        | 26        | - 26.9%         |
| MLS® HPI Benchmark Price | \$711,600 | \$612,700 | + 16.1%         | \$718,800 | \$598,500 | + 20.1%         |

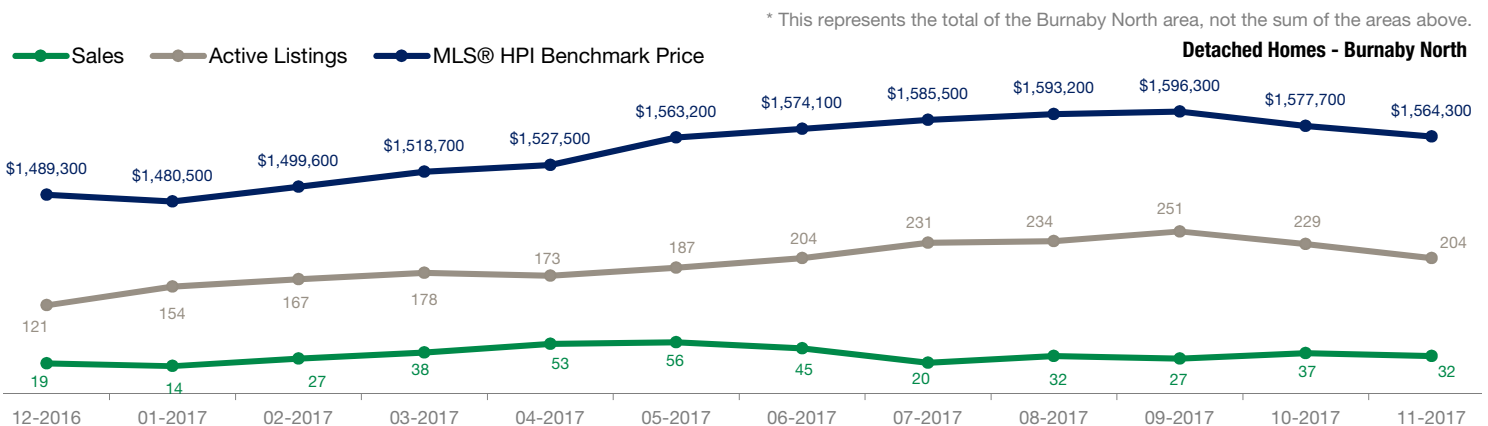
## Sales-to-Active Ratio



# Burnaby North

## Detached Properties Report – November 2017

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brentwood Park       | 2         | 11              | \$1,518,000        | + 1.6%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Capitol Hill BN      | 6         | 35              | \$1,480,900        | + 3.6%          |
| \$200,000 to \$399,999      | 0         | 1               | 0                  | Cariboo              | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 3               | 0                  | Central BN           | 2         | 6               | \$1,327,300        | + 3.4%          |
| \$900,000 to \$1,499,999    | 12        | 31              | 39                 | Forest Hills BN      | 0         | 4               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 10        | 80              | 36                 | Government Road      | 5         | 18              | \$1,891,300        | + 1.4%          |
| \$2,000,000 to \$2,999,999  | 10        | 74              | 28                 | Lake City Industrial | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 15              | 0                  | Montecito            | 2         | 20              | \$1,610,700        | + 3.0%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Oakdale              | 0         | 1               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Parkcrest            | 5         | 25              | \$1,553,300        | + 2.3%          |
| <b>TOTAL</b>                | <b>32</b> | <b>204</b>      | <b>35</b>          | Simon Fraser Hills   | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Simon Fraser Univer. | 0         | 9               | \$1,783,400        | + 3.2%          |
|                             |           |                 |                    | Sperling-Duthie      | 1         | 27              | \$1,624,400        | + 3.1%          |
|                             |           |                 |                    | Sullivan Heights     | 0         | 4               | \$1,240,800        | + 3.5%          |
|                             |           |                 |                    | Vancouver Heights    | 5         | 16              | \$1,493,000        | + 3.7%          |
|                             |           |                 |                    | Westridge BN         | 0         | 10              | \$1,750,300        | + 3.6%          |
|                             |           |                 |                    | Willingdon Heights   | 4         | 18              | \$1,404,200        | + 2.7%          |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>32</b> | <b>204</b>      | <b>\$1,564,300</b> | <b>+ 2.9%</b>   |

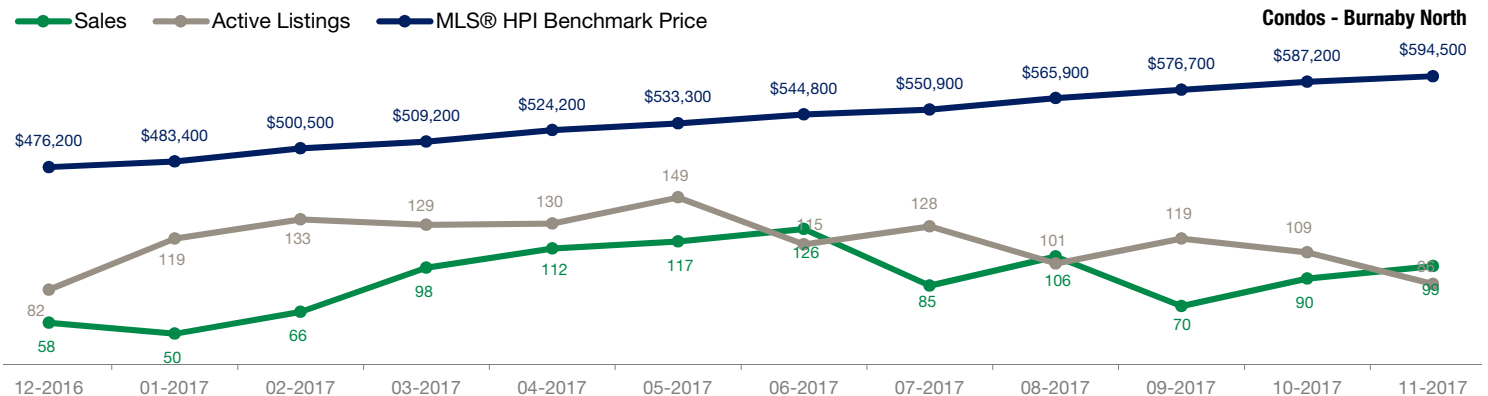


# Burnaby North

## Condo Report – November 2017

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brentwood Park       | 34        | 38              | \$772,100        | + 25.0%         |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Capitol Hill BN      | 3         | 5               | \$400,100        | + 27.7%         |
| \$200,000 to \$399,999      | 19        | 11              | 24                 | Cariboo              | 8         | 4               | \$409,100        | + 27.2%         |
| \$400,000 to \$899,999      | 78        | 65              | 27                 | Central BN           | 7         | 3               | \$494,800        | + 21.0%         |
| \$900,000 to \$1,499,999    | 2         | 8               | 9                  | Forest Hills BN      | 0         | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0                  | Government Road      | 14        | 5               | \$455,700        | + 26.7%         |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0                  | Lake City Industrial | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Montecito            | 0         | 0               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Oakdale              | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Parkcrest            | 0         | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>99</b> | <b>86</b>       | <b>26</b>          | Simon Fraser Hills   | 1         | 2               | \$363,000        | + 32.7%         |
|                             |           |                 |                    | Simon Fraser Univer. | 12        | 12              | \$605,000        | + 27.3%         |
|                             |           |                 |                    | Sperling-Duthie      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Sullivan Heights     | 13        | 10              | \$360,900        | + 33.8%         |
|                             |           |                 |                    | Vancouver Heights    | 4         | 7               | \$612,100        | + 21.6%         |
|                             |           |                 |                    | Westridge BN         | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Willingdon Heights   | 3         | 0               | \$528,500        | + 23.9%         |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>99</b> | <b>86</b>       | <b>\$594,500</b> | <b>+ 26.1%</b>  |

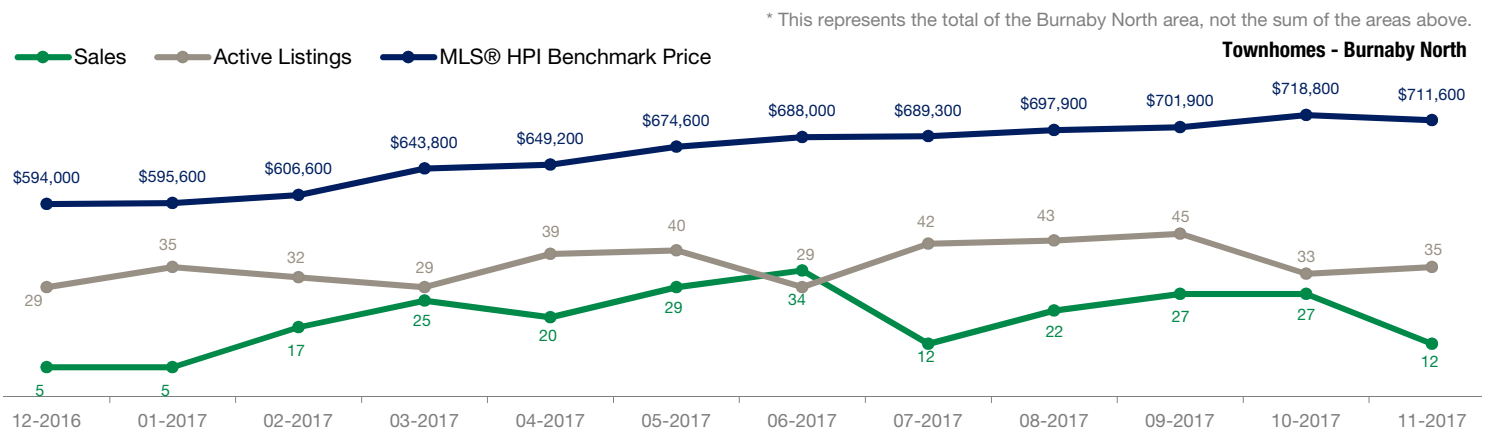
\* This represents the total of the Burnaby North area, not the sum of the areas above.



# Burnaby North

## Townhomes Report – November 2017

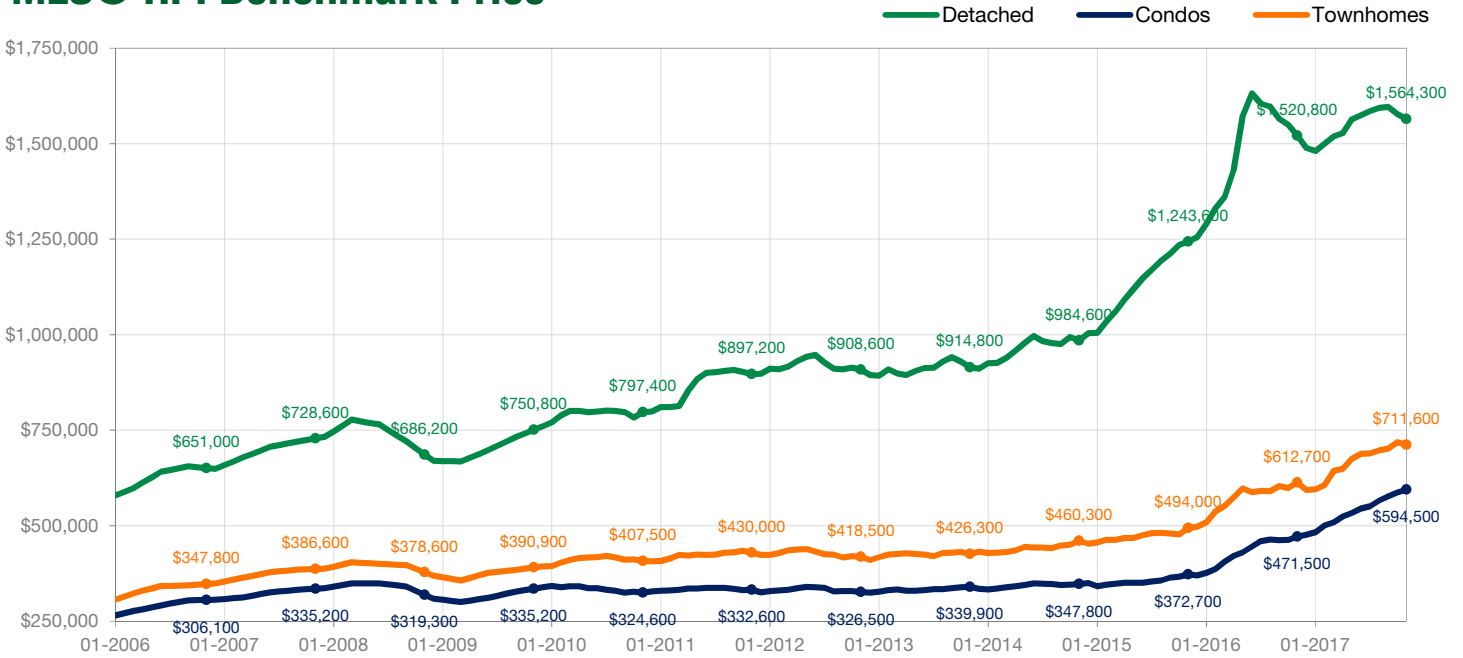
| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|----------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Brentwood Park       | 0         | 1               | \$807,400        | + 13.7%         |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Capitol Hill BN      | 1         | 0               | \$693,700        | + 12.7%         |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Cariboo              | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 12        | 29              | 10             | Central BN           | 1         | 6               | \$786,000        | + 11.2%         |
| \$900,000 to \$1,499,999    | 0         | 6               | 0              | Forest Hills BN      | 3         | 4               | \$750,900        | + 15.6%         |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0              | Government Road      | 1         | 3               | \$791,500        | + 21.2%         |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | Lake City Industrial | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Montecito            | 2         | 5               | \$587,200        | + 17.5%         |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Oakdale              | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Parkcrest            | 0         | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>12</b> | <b>35</b>       | <b>10</b>      | Simon Fraser Hills   | 2         | 5               | \$608,600        | + 16.1%         |
|                             |           |                 |                | Simon Fraser Univer. | 0         | 2               | \$720,200        | + 17.3%         |
|                             |           |                 |                | Sperling-Duthie      | 0         | 2               | \$0              | --              |
|                             |           |                 |                | Sullivan Heights     | 0         | 2               | \$834,300        | + 18.5%         |
|                             |           |                 |                | Vancouver Heights    | 0         | 2               | \$765,600        | + 12.2%         |
|                             |           |                 |                | Westridge BN         | 0         | 1               | \$603,500        | + 15.2%         |
|                             |           |                 |                | Willingdon Heights   | 2         | 2               | \$818,500        | + 13.7%         |
|                             |           |                 |                | <b>TOTAL*</b>        | <b>12</b> | <b>35</b>       | <b>\$711,600</b> | <b>+ 16.1%</b>  |



# Burnaby North

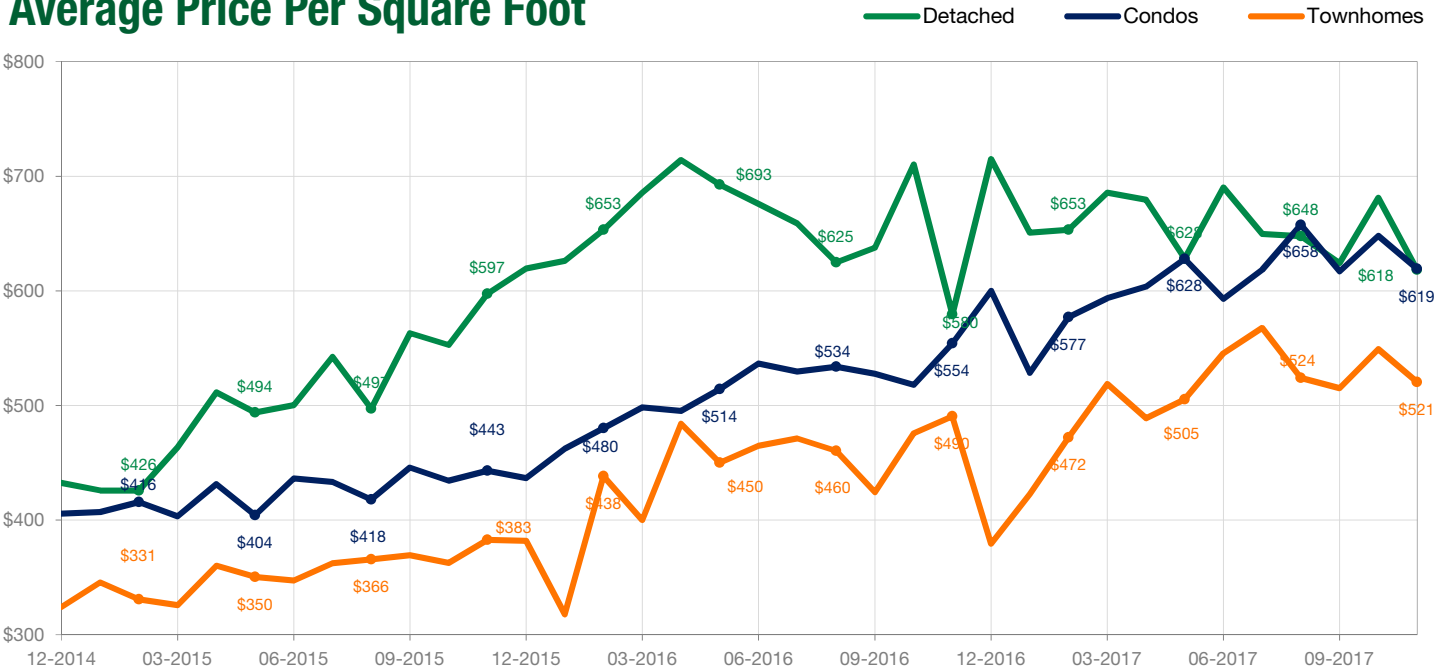
## November 2017

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.